

European Ventilation Industry Association  
Avenue des Arts 46  
1000 Brussels  
Belgium



Brussels, 8 May 2013

Dear Mr Biermann, Dear Mr González Álvarez,

I am writing to you on behalf of the European Ventilation Industry Association (EVIA) in order to provide you with information about our extensive and inclusive consultation process for position papers, involving all key players in the ventilation industry across Europe. We hope that this will help you to assess the quality, credibility and value in EVIA position papers.

As you may be aware, EVIA was created in July 2010 to represent the European ventilation industry with the aim of promoting highly energy efficient ventilation applications across Europe, with high consideration for health and comfort aspects.

Current membership comprises the vast majority of European ventilation manufacturers. Since the European ventilation industry has a leading role worldwide and since there are only insignificant imports from outside the EU, EVIA not only represents the vast majority of manufacturing but also the largest part of the EU ventilation market. This is especially true for fans and residential Ventilation and to a lesser extent for non-residential ventilation. In order to provide you with consolidated industry positions in the segments where EVIA does not represent the entire industry alone, we seek collaboration with adjacent industry groups. For example, this is evidenced by the work being achieved in framework of the Joint Industry Expert Group on ENTR Lot 6 / ENER Lot 10.

Over the past three years, the European Ventilation Industry Association has gathered critical information about various elements of ventilation products and the industry, notably concerning Ecodesign requirements on ventilation units (ENTR Lot 6/10) and Regulation 327/2011 on fans.

These insights, encapsulated in our position papers, are the result of a very inclusive process of gathering information and views of the ventilation and fan industry, through individual company representation in all our working groups. Due to this comprehensive system of consultation, EVIA position papers truly express the consolidated industry view.

Should you have any questions about the EVIA consultation process, we gladly remain at your disposal. We also welcome any suggestions you may have on how our processes and the output they produce can be improved to better serve your needs.

We look forward to continuing our fruitful and promising cooperation with the European Commission in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'Stefan Wiesendanger', written in a cursive style.

Stefan Wiesendanger

EVIA Chairman